

OPERATING RESULTS

INCOME	FY 2020*	FY 2019
Gifts, contributions & grants	\$ 3,280,149	\$ 3,538,224
Admissions	2,385,585	3,422,362
Property revenue	2,270,231	2,174,282
Memberships	1,204,375	1,636,423
Other income	920,535	1,268,662
Support from endowment	729,030	716,096
TOTAL OPERATING REVENUE & SUPPORT	\$ 10,789,905	\$ 12,756,049

EXPENSES	FY 2020*	FY 2019
Program services:		
Visitor services	\$ 2,307,517	\$ 2,836,128
Museum programs	2,288,401	2,363,222
Exhibits	1,116,498	969,202
Member services	183,130	238,328
TOTAL PROGRAM SERVICES	\$ 5,895,546	\$ 6,406,880

Support services:		
Building operating costs	\$ 1,486,014	\$ 1,720,635
General & administrative	1,044,974	1,056,421
Fundraising	1,018,205	948,732
Marketing	679,740	703,211

TOTAL SUPPORT SERVICES	\$ 4,228,933	\$ 4,428,999
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TOTAL EXPENSES	\$ 10,124,479	\$ 10,835,879
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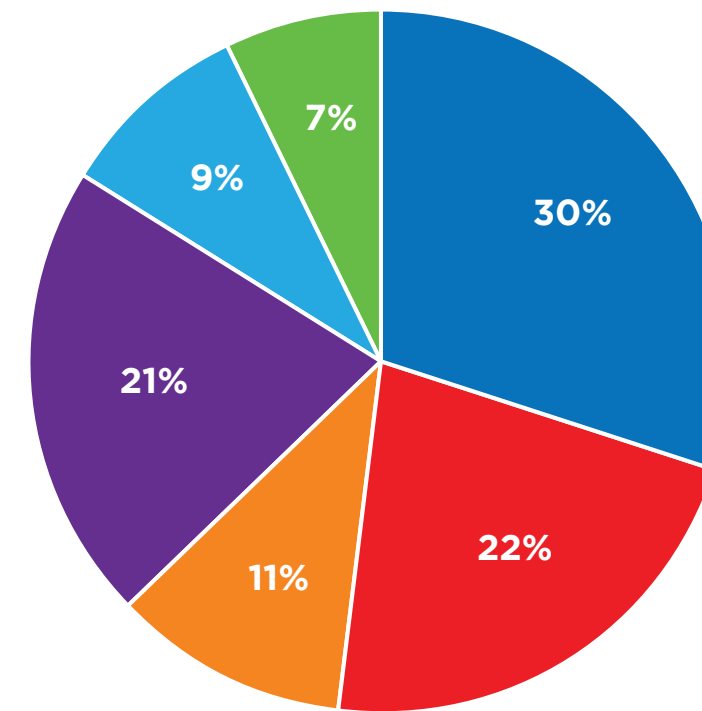
NET SURPLUS BEFORE DEPRECIATION & INTEREST	\$ 665,426	\$ 1,920,170
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Depreciation	\$ 2,062,672	\$ 2,122,862
Interest	380,521	428,359

TOTAL DEPRECIATION & INTEREST	\$ 2,443,193	\$ 2,551,221
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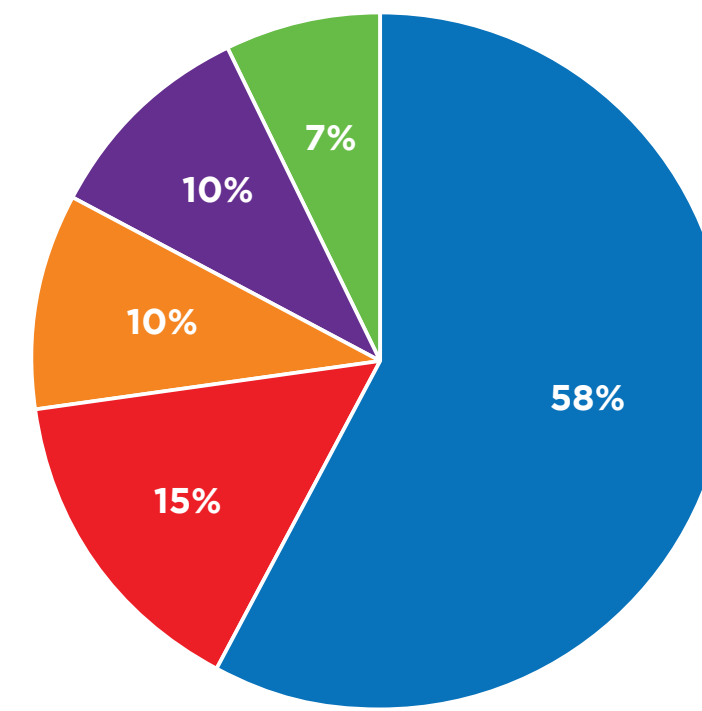
NET SURPLUS/(DEFICIT)	(\$ 1,777,767)	(\$ 631,051)
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INVESTMENTS AT MARKET VALUE	FY 2020*	FY 2019
Beginning balance	\$ 16,302,622	\$ 16,394,624
Contributions/other changes, net	(3,301)	440,508
Spending policy transfer	(729,030)	(716,096)
Net unrealized/realized gains (losses)	670,636	183,586
TOTAL INVESTMENTS	\$ 16,240,927	\$ 16,302,622



FISCAL 2020 INCOME*

- Gifts, contributions & grants
- Admissions
- Memberships
- Property revenue
- Other income
- Support from endowment



FISCAL 2020 EXPENSES*

- Program services
- Building operating costs
- General & administrative
- Fundraising
- Marketing

* Preliminary, unaudited results.